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January 18, 1930.

Mr. D. B. Shoemaker, Horticulturist, United States Department of Agriculture, Washington, D.C.

Dear Sir,—

Einar Suhr Co. gives no warranty, express or implied as to description, quality, productiveness or any other matter of any seeds they send out and will not in any way be responsible for the crop.

As per your request, we herewith take great pleasure to hand you description, with source of origin of our Cauliflower Seed. This, you will find induplicate, as well as photograph, showing the ready market product, which, in this case, is the mother strain "Early Snowball "H.S." The initials stand for "Holger Suhr", the originator of this strain.

Our Medium Snowball is the most self-protecting type of the Snowballs. As you will notice, we are calling our strains by their right names, as we know that these names are well known to the grower of the actual market product, and we feel that this will simplify matters for him, instead of inventing a lot of new names, as long as every grower knows that we can perfectly well cut down the average list of Cauliflower seed, to, say five or six individual good types.

We carry on our trial ground work, quite extensively and do very strict roguing of our fields. After the seed have been put into commercial condition, germination tests are performed at the State Laboratory in Copenhagen, Denmark, before shipment is made. After the seed have arrived in this country, germination tests are performed at regular intervals here at the office, so that we, at all times, know what we are sending out. Soil tests are performed at Riverhead, Long Island, N.Y.

Our customers are the seed trade, and our wholesale prices as follows:

- SUHR'S DANISH GIANT or DRY WEATHER "E" $10.50
- SUHR'S EARLY SNOWBALL "H.S." (HOLGER SUHR) $8.50
- SUHR'S MEDIUM SNOWBALL "E.S." (EINAR SUHR) $8.50
- SUHR'S LATE SNOWBALL "A.S." (ARNE SUHR) $8.50
- SUHR'S EARLIEST Erfurt R "E.S." (THORVALD SUHR) $9.50

These prices are per pound, F.O.B. New York, Duty paid by us. Packing is charged at cost, to the customer.

The past summer and fall growing season in Denmark, has been very favorable, and the seed, this year, are extremely well developed and the germination considerably above the average, for Danish grown Seed. Our tests this season are not below 93% and ranging as high as 97%.

If we can be of any further service to you, as to additional information, please let us know, and we shall always be glad to co-operate with you in every way.

Very sincerely yours,

Einar Suhr Co.

[Signature]